

# CI 101:

# Financial Analysis for Commercial Investment Real Estate



**CI 101** is a bedrock class for real estate practitioners at a time when risk mitigation, pricing, and cycle assurance have become critical to investors. CI 101 introduces the CCIM Cash Flow Model, a tool for ensuring your investment decisions are based on wise finance fundamentals. During the course, you will learn how to use key financial concepts such as Internal Rate of Return (IRR), Net Present Value (NPV), Cap Rate, Capital Accumulation, and the Annual Growth Rate of Capital to compare different types of commercial real estate investments.

**This course will teach you how to:**

- > make informed investment decisions using the CCIM Cash Flow Model;
- > measure the impact of federal taxation and financial leverage on the cash flow from the acquisition, ownership, and disposition phases of real estate investment; and
- > use real estate analysis tools to quantify investment return.

**Session Dates, Time, and Location:**

**LOCATION:**

**DATES:**

**TIME:**

**Instructor:**

**Tuition:**

**Member:** \$1,145

**Non-member:** \$1,650

**Register by phone at:**

(800) 621-7027, option 2

**Register online at:**

[www.ccim.com/101](http://www.ccim.com/101)



**CCIM Institute**  
Commercial Real Estate's  
Global Standard for Professional Achievement