



St. Louis
CCIM Chapter



CCIM Designation Education

CI 101 - Financial Analysis for Commercial Investment Real Estate

Classes: October 29 - November 1, 2018

Registration: October 29: 7:30 - 8:30 a.m.

Class Schedule: 8:30 a.m. - 5 p.m.

Location: Corporate Hill Center II
Amenities Center,
1630 Des Peres Road, 1st Floor,
St. Louis, MO 63131

Instructor: Jim Rosen, CCIM
Prerequisite: None

Thanks to Todd Spitzer, Director of Real Estate & SARA Investment Real Estate for providing the Class location.
p. 314.462.0402 | c. 314.239.8216 | f. 314.462.0410
e. tspitzer@sarainvest.com | www.sarainvest.com

CI - 101

Financial Analysis for Commercial Real Estate CCIM Designation Education

CI 101 introduces the **CCIM Cash Flow Model**, a tool for ensuring your investment decisions are based on finance fundamentals. Throughout the course, you will become familiar with a discounted cash flow analysis including the metrics of financial concepts such as Internal Rate of Return (IRR), Net Present Value (NPV), Cap Rate, Capital Accumulation, and the Annual Growth Rate of Capital.

In addition to the Cash Flow Model, you will be introduced to the **CCIM Strategic Analysis Model**, a method for deriving relevant financial statistics.

Finally, you will become familiar with the **CCIM Decision-Making Model** as a process for analyzing and making commercial real estate decisions.

This course will teach you how to:

- Make informed personal and professional financial decisions, using the CCIM Cash Flow Model and Discounted Cash Flow Analysis.
- Measure the impact of federal taxation and financial leverage on the cash flow from acquisition, ownership, and disposition phases of real estate investment.
- Use real estate analysis tools to quantify investment return.
- Gain increased confidence and improved understanding of real estate vocabulary.

Note: 3 Partial Scholarships and 1 Full Tuition Scholarship Available!

To register, visit <http://www.ccim.com/education/course/CI101>

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