

# CI 101

## Financial Analysis for Commercial Investment Real Estate



Oct. 28 - 31, 2019 | St. Louis, MO

**CI 101** is a bedrock class for real estate practitioners at a time when risk mitigation, pricing, and cycle assurance have become critical to investors. CI 101 introduces the CCIM Cash Flow Model, a tool for ensuring your investment decisions are based on wise finance fundamentals.

During the course, you will learn how to use key financial concepts such as Internal Rate of Return (IRR), Net Present Value (NPV), Cap Rate, Capital Accumulation, and the Annual Growth Rate of Capital to compare different types of commercial real estate investments.

### **This course will teach you how to:**

- > Make informed investment decisions using the CCIM Cash Flow Model;
- > Measure the impact of federal taxation and financial leverage on the cash flow from the acquisition, ownership, and disposition phases of real estate investment; and
- > Use real estate analysis tools to quantify investment return.

**\* 2019 Scholarships Available for Class**

**Thank you to our Sponsor:**



### **Session Dates, Time, and Location:**

#### **LOCATION:**

Corporate Hill Center II,  
Amenities Center,  
1630 Des Peres Rd., 1st Floor  
St. Louis, MO 63131

#### **DATES:**

October 28 - 31, 2019

#### **TIME:**

8:30 a.m. - 5:30 p.m.

#### **Instructor:**

Jim Rosen, CCIM  
Richard Slaton, CCIM

#### **Tuition:**

Member: \$1,200 \* |  
REALTOR®: \$1,460 |  
Non-member: \$1,735

\*National Dues Paying CCIM Member

#### **Prerequisite Course:**

- > This course is a prerequisite for CI 103 / CI 104 and will provide you with a foundation of practical financial analysis skills you need to succeed in the courses and in the field.

#### **Register online at:**

[www.ccim.com/education/course/ci101](http://www.ccim.com/education/course/ci101)  
Register by phone at: (800) 621-7027



St. Louis  
CCIM Chapter